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Bryan Painter, BIO Linked in

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SIGNALS



Career

Bryan has 25 years experience in the **High-Tech & Advanced Manufacturing industries**, holding executive and C-level responsibilities from hyper growth startups like New Relic and Markforged and Fortune 500 companies like CA Technologies. His career spans multiple successful scale ups across software and manufacturing industries. Today he is the **Vice President of Enterprise Programs at Fictiv**, where he is responsible for working with Fictiv's top customer's on solving their toughest supply chain challenges.

Fictiv's mission is to simplify sourcing by delivering the digital infrastrastructure for custom manufacturing. Fictiv digitally connects demand from mechanical engineers and supply chain managers to global manufacturing capacity across 4 geographies. The Fictiv user experience delivers sub-second quoting, DFM feedback, lead-time optimization and collaborative workspaces. Overall 3,500 customers have ordered 30M+ parts to date and done so in half the time and a fraction of the cost of traditional manufacturing methods.

Prior to that Bryan was Vice President and GM of the Americas at Markforged, an Additive Manufacturing Solutions Company.

Prior to Markforged he held several Go To Market Leadership roles at New Relic, Signal Analytics and CA.